



Success Stories

AscendUSA
Collaboration
Campaign

Positive Health Care Outcomes Created by AscendUSA

We help
employers
build
health care
success
stories.
Let's build
yours.

Learn more:
www.ascendusa.net

Benefit Strategies introduced us to risk management resources, which reduced our health claims and enhanced our employees' health. We're blessed to have such a partner.

Pat O'Brien
O'Brien Automotive Family

Rose-Hulman Institute of Technology | 440 covered employees

We were hired to protect and further our client's best interests in 1997. Since we were hired, they have never had a double-digit health care increase. Their last renewal resulted in a 1% cost reduction without any benefit reductions. This employer client had budgeted a 6% health care increase. The 7% positive financial swing resulted in a six-figure surplus for them. Further, our efforts in their ancillary lines (e.g., Life/AD&D, Long-Term Disability, etc.) secured premium savings of \$95,000+/year that includes a three-year rate guarantee.*

Daviess Community Hospital | 300 covered employees

When we were hired in 2003, we recommended numerous changes to re-engineer their program. They adopted all of our recommendations. The result was a reduction in their health care spend of approximately 25%. Also, over the years we have continued to present cost cutting recommendations that have been adopted without eroding the level of benefits protection provided to employees. In 2009, this client's health care spend was still 13% below their 2002 health care spend. Further, their 2010 health insurance renewal resulted in a second consecutive 0% increase without any benefit reductions.*

O'Brien Automotive Family | 100 covered employees

We were hired in 2002. Over the years our recommendations and strategic direction have resulted in hundreds of thousands of health care savings. Since 2005, we have secured average health insurance increases of 3.3% without any benefit reductions.*

*Disclaimer: AscendUSA cannot guarantee that our efforts on your behalf would secure the same results outlined above, which have been realized by these existing clients; however, if you follow our recommendations we will maximize your potential positive outcomes.

